### FORM D

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

## FORM D

RECEIVE 1 2 2007

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D. SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

OMB Approval **OMB Number:** 3235-0076 Expires: November 30, 2001 Estimated average burden hours per response . . .16.00

SEC_USE_ONLY								
Prefix Serial								
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DATE RECEIVED								
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	is an amendment and name has changed, and in	dicate change.)	
Vapotherm, Inc., Series E	Preferred Stock		TARING PROPERTY AND ADDRESS OF THE PARTY AND A
Filing Under (Check box(es) that a	pply): 🗆 Rule 504 🚨 Rule 505 💆 Rule 506 🖺	Section 4(6) ULOE	
Type of Filing: New Filing	Amendment		1 ( <b>48</b> )))
		TIFICATION DATA	07080292
I. Enter the information requested		· · · · · · · · · · · · · · · · · · ·	_
Name of Issuer ( check if this is	an amendment and name has changed, and indic	ate change.)	<del></del>
		DDOCECCED	
Vapotherm, Inc.		PROCESSED	
Address of Executive Offices (Nur	nber and Street, City, State, Zip Code)		Telephone Number (Including Area Code)
198 Log Canoe Circle, Ste		OCT 2 3 2007	(410) 604-3977
Address of Principal Business Ope (if different from Executive Office	rations (Number and Street, City, State, Zip Codes)		Telephone Number (Including Area Code)
Brief Description of Business		FINANCIAL	
	igh-flow, non-invasive respiratory th	nerapy devices	
Type of Business Organization			
corporation	limited partnership, already formed	□ oth	er (please specify):
☐ business trust	☐ limited partnership, to be formed		
111111111111111111111111111111111111111		Month	Year
Actual or Estimated Date of Incorp	oration or Organization:	1 0	9 3 MActual
Jurisdiction of Incorporation or Or	ganization: (Enter two-letter U.S. Postal Service	abbreviation for State;	<del></del>
-	CN for Canada; FN for other foreign	jurisdiction)	
CENERAL INSTRUCTIONS			

#### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

#### ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

## A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - · Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer,
  - · Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
  - Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☑ Executive Officer	☑ Director	☐ General and/or Managing Partner Managing Member
Full Name (Last name first, Storey, W. Robert	if individual)				
Business or Residence Addi	ress (Number and St	treet, City, State, Zip Code)			
198 Log Canoe Circl	e. Stevensville	MD 21666	•		
Check Box(es) that Apply:		☑ Beneficial Owner	Executive Officer	☑ Director	☐ General Partner
Full Name (Last name first,	if individual)				
Niland, William					
Business or Residence Addi	ess (Number and St	treet, City, State, Zip Code)			
198 Log Canoe Circl	e, Stevensville	, MD 21666			
Check Box(es) that Apply:	☐ Promoter	☑ Beneficial Owner	□Executive Officer	☑ Director	☐ General Partner
Full Name (Last name first,	if individual)		<del></del>		
Cirksena, William					
Business or Residence Add	ess (Number and St	treet, City, State, Zip Code)			
198 Log Canoe Circl	e, Stevensville	, MD 21666			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐Executive Officer	☑ Director	☐ General Partner
Full Name (Last name first,	if individual)				
Schapiro, Benjamin S Business or Residence Addr		treet, City, State, Zip Code)			
198 Log Canoe Circl	e Stevensville	MD 21666			
Check Box(es) that Apply:	-	☐ Beneficial Owner	☐ Executive Officer	☑ Director	☐ General Partner
Full Name (Last name first,	if individual)				
Hitchner, Thomas, R	_				
Business or Residence Addi		treet, City, State, Zip Code)			
198 Log Canoe Circl	e Stevensville	MD 21666			
Check Box(es) that Apply:		☐ Beneficial Owner	☐ Executive Officer	☑ Director	☐ General Partner
Full Name (Last name first,	if individual)				<del>-</del>
Ward, Michael					
Business or Residence Addr	ess (Number and St	rreet, City, State, Zip Code)		·	
198 Log Canoe Circl	e, Stevensville	, MD 21666			
Check Box(es) that Apply:		☑ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General Partner
Full Name (Last name first,	if individual)		<u> </u>	··= ···	··
Questmark Partners I					
Business or Residence Adda	ess (Number and St	treet, City, State, Zip Code)			
c/o Questmark Advis	ors II, LLC, O	ne South Street, Ste. 800	, Baltimore, MD 21202		

## A. BASIC IDENTIFICATION DATA

#### 2. Enter the information requested for the following:

- · Each promoter of the issuer, if the issuer has been organized within the past five years;
- Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
- · Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
- Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	☐ Promoter	☑ Beneficial Owner	☐ Executive Officer and President	☐ Director	☐ General and/or Managing Partner Managing Member
Full Name (Last name first,	if individual)				
Questmark Partners S					
Business or Residence Addre	ess (Number and St	reet, City, State, Zip Code)			
c/o Questmark Advis	ors II, LLC, Oi	ne South Street, Ste. 800	Baltimore, MD 21202		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first,	if individual)				
Business or Residence Addre	ess (Number and St	reet, City, State, Zip Code)			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	□Executive Officer	Director	☐ General and/or Managing Partner
Full Name (Last name first,	if individual)				
Business or Residence Addre	ess (Number and St	reet, City, State, Zip Code)			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	□Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first,	if individual)				<del></del>
Business or Residence Addre	ess (Number and St	reet, City, State, Zip Code)			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first,	if individual)				
Business or Residence Addre	ess (Number and St	reet, City, State, Zip Code)			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first,	if individual)				
Business or Residence Addr	ess (Number and St	reet, City, State, Zip Code)			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first,	f individual)				
Business or Residence Addre	ess (Number and St	reet, City, State, Zip Code)	·		

							B. I	NFO	RM.	ATIO	N A	BOUT O	<b>FFERING</b>	<u> </u>			
1. Has	s the iss	uer solo	l or doe	s the issu	uer inten	d to sell	l, to nor	-accred	lited inv	estors i	n this o	ffering?	<del></del>			Yes	No ☑
						Ansv	ver also	in App	endix, (	Column	2, if fil	ing under UL	OE.				
2. Wh	2. What is the minimum investment that will be accepted from any individual?								\$200,000,00								
																Yes	No
3. Do	es the o	ffering	permit j	oint owr	ership o	f a sing	le unit?									Ø	
p a	urchase nd/or w	rs in co ith a sta	nnectio	n with s ates, list	ales of s	ecuritie e of the	s in the broker	offerin	g. If a	person	to be li	sted is an asso	indirectly, any o ociated person o oe listed are asso	or agent of a b	roker or de	aler registered	d with the SEC
N/A	<del> </del>		<u> </u>														<u>-</u> -
rull N	iame (L	ast narr	ie iirsi,	if individ	iuai)												
Busin	ess or R	lesidenc	e Addr	ess (Nun	nber and	Street,	City, S	ate, Zip	Code)								
Name	of Ass	ociated	Broker	от Deale	r			•									<del></del>
States	in Whi	ch Pers	on Liste	rd Has S	olicited o	or Inten	ds to Sc	licit Pu	rchaser	ς							
	k "All S	States"	or check		ual State [CO]	s)								☐ All States			
(IL)		[IA]	[KS]	[KY]			[MD]										
				[NJ]		-					[MS]						
(MT)	[NE]		[NH]			- ·	[NC]										
(RI)	[SC]	lani	[TN]	ניאן	lori	[A1]	[VA]	[WA]	נייי)	[WI]	[WI]	[FK]					
Full N	lame (L	ast nam	e first,	if individ	lual)										•		
Busin	ess or R	Resident	e Addr	ess (Nun	nber and	Street,	City, Si	ate, Zip	Code)		<u></u>						
Name	of Ass	ociated	Broker	or Deale	r												
States	in Whi	ch Pers	on Liste	d Has Se	olicited o	or Inten	ds to Sc	licit Pu	rchaser								<del></del>
	k "All S	States" (		c individ	ual State	s)					(LZI)	IIDI		☐ All States			
	[IN]		[KS]				[MD]					[ID]					
•			[NH]	-							[MS]						
[RI]	[SC]		[TN]				[NC]		_		•						
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Full N	lame (L	ast nam	e first,	ifindivid	lual)							:		•			
Busin	ess or R	Resident	e Addr	ess (Nun	nber and	Street,	City, Si	ate, Zip	Code)								
Name	of Ass	ociated	Broker	or Deale	·r					_			<u> </u>				
States	in Whi	ch Pers	on Liste	d Has S	olicited o	Σ Inten	ds to Se	licit Pu	rchasen	<u> </u>							
(Chec	k "All S	States" (	or check	individi		s)					(Lin	מוט)		☐ All States			
	[IN]	(AZ)	[KS]				[MD]										
-	[NE]		[NH]				[NC]	-				-					
[RI]	[SC]		[TN]				[VA]										
[141]	[OC]	ارىت	Crisi	ניאן	[01]	[ * 1]	f A W.)	[MM]	[ 44 4 ]	[ 11]	[41]	[+ 17.]					

# C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

<ol> <li>Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero". If the transaction is an exchange offer-</li> </ol>		
ing, check this box and indicate in the column below the amounts of the securities of-		
fered for exchange and already exchanged.  Type of Security	Aggregate	Amount Already
	Offering Price	Sold
Debt	<b>s</b>	s
Equity	\$ <u>11,246,472,40</u>	\$11,246,472.40
☐ Common ☑ Preferred		
Convertible Securities (including warrants)	<b>s</b> _	<b>s</b>
Partnership Interests		\$
Other (Specify)		s
Total		\$11,246,472,40
Answer also in Appendix, Column 3, if filing under ULOE	• <u></u>	
2. Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."	More bee	
	Number Investors	Aggregate Dollar Amount of Purchases
Accredited Investors	8	\$11,246,472.40
Non-accredited Investors.	<del></del>	\$
Total (for filings under Rule 504 only)		s
	··· <u>· · · · · · · · · · · · · · · · · </u>	-
Answer also in Appendix, Column 4, if filing under ULOE		
3. If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C-Question 1.		
Type of offering	Type of	Dollar Amount
	Security	Sold
Rule 505		<b>s</b>
Regulation A		s
Rule 504		<u> </u>
Total	·	s
4. a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
Transfer Agent's Fees		<b>s</b>
Printing and Engraving Costs	_	\$
Legal Fees		\$ <u>75,0000.00</u>
	_	\$ <u></u>
Accounting Fees		-
Engineering Fees	_	s
Sales Commissions (Specify finder's fees separately)		\$
Other Expenses (identify)		\$
Total		\$ <u>75,0000.00</u>

C. OFFERING PR	ICE, NUMBER OF INVESTORS,	EXPE	NSES AND U	SE OF PROCEEDS	
Question 1 and total expenses furni	gregate offering price given in response to Part C- shed in response to Part C-Question 4.a. This difference he issuer."			\$ <u>11,171,472.40</u>	
used for each of the purposes shown. If an estimate and check the box to the le must equal the adjusted gross proceeds	ed gross proceeds to the issuer used or proposed to be If the amount for any purpose is not known, furnish If of the estimate. The total of the payments listed to the issuer set forth in response to Part C-Ques-				
tion 4.b. above.			Payments to Officers, Directors, & Affiliates	Payments To Others	
Calarian and face					
			s	□ s	
	installation of machinery and equipment		s	□ s	
	buildings and facilities		\$s	□ s	
Acquisition of other businesses offering that may be used in ex-	(including the value of securities involved in this change for the assets or securities of another issuer		s	□ s	
•		_	\$6,046,472.40	□ \$	
• •			\$	☑ \$ <u>5,125,000.00</u>	
			\$	□ \$	
		_			
			<b>s</b>	□ <b>\$</b>	
Column Totals		☑	\$6,046,472.40	<b>⊠\$</b> 5,125,999.00	
Total Payments Listed (column	totals added)		<b>⊠</b> \$	11,171,472.40	
	D. FEDERAL SIGNA	TURI	<u> </u>		
undertaking by the issuer to furnish to the	be signed by the undersigned duly authorized person. If the U.S. Securities and Exchange Commission, upon weaph (b) (2) of Rule 502.	f this noti rritten req	ce is filed under Rule quest of its staff, the	e 505, the following signature con information furnished by the issu	stitutes an uer to any
Issuer (Print or Type)  Vapotherm, Inc.	Signature Att		Date Octo h	~ 5.7007	
Name of Signer (Print or Type)	Title of Signer (Print or Type)	7		•	
W. Robert Storey	President				
	ATTENTION				
Intentional misstatements or omissions	of fact constitute federal criminal violations (See 18 )	ISC 10	01 \		

	E. STATE SIGNATURE	
I. Is any party described in 17 CFR 230.25     provisions of such rule?	Yes No □ Ø	
	See Appendix, Column 5, for state response.	
The undersigned issuer hereby undertake required by state law.	es to furnish to any state administrator of any state in which this notice is file	ed, a notice on Form D (17 CFR 239.500) at such times a
3. The undersigned issuer hereby undertake	es to furnish to the state administrators, upon written request, information fu	mished by the issuer to offerees.
- · · · · · · · · · · · · · · · · · · ·	e issuer is familiar with the conditions that must be satisfied to be entitled to nderstands that the issuer claiming the availability of this exemption has the	• • • • •
The issuer has read this notification and kn	ows the contents to be true and has duly caused this notice to be signed on it	ts behalf by the undersigned duly authorized person.
	$A \cdot A$	
Issuer (Print or Type)	Signature Date	Dol: 5200
Vapotherm, Inc.	MICHAN /OU	October 5. 2007
Name of Signer (Print or Type)	Title of Signer (Print or Type)	
W. Robert Storey	President	

#### Instruction

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

## APPENDIX

1	2	<u> </u>	3			4			5
	Intend to non-acc invest Sta (Part B-	redited ors in ite	Type of security and aggregate offering price offered in state (Part C-Item 1)		Type of investor and amount purchased in State (Part C-Item 2)				
			Series E Preferred	Number of Accredited		Number of Nonaccredited			
State AL	Yes	No	Stock	Investors	Amount	Investors	Amount	Yes ·	No
AK								•	
AZ									
AR									
CA		X	\$11,246,472.40	2	\$1,224,936.80				X
CO			#11,2 to, 112.to		\$1,224,930.00				, A
СТ			<del>                                     </del>					<u> </u>	
DE									
DC			-						
FL									
GA									<u> </u>
HI			-						
ID					-				
IL									
IN									
IA									-
KS									
KY									
LA									
ME									
MD		X	\$11,246,472.40	5	\$9,821,535.60				X
MA									
MI									-
MN									
MS									
МО									

## **APPENDIX**

1		2	3	4 5					
	Intend to sell to Type of security non-accredited and aggregate investors in offering price State offered in state (Part B-Item 1) (Part C-Item 1)				Type of investor and amount purchased in State (Part C-Item 2)				
State	Yes	No	Series E Preferred Stock	Number of Accredited Investors	Amount	Number of Nonaccredited Investors	Amount	Yes	No
MT									
NE									
NV									
NH									
NJ									
NM									
NY									
NC									
ND									
ОН									
OK									
OR									
PA									
RI								!	
SC									
SD									
TN									
TX									
UT									
VT									
VA		Х	\$11,246,472.40	1	\$200,000.00				
WA									
WV									
WI									
WY									
FN									